

Brief Financial Report for the Third Quarter Ending March 2013 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL <http://www.piolax.co.jp>)

Representative: President Yukihiko Shimazu

Contact person in charge: Accounting Group Leader Management & Planning Dept. Shinichi Gohara (Phone 045-731-1211)

Estimated submission date of quarterly report: February 14, 2013

Date scheduled to start dividend payment: -

Preparation of supplementary materials for quarterly financial results: No

Information meeting for quarterly financial results to be held: No

(Amounts are rounded to the nearest million yen.)

1. Consolidated performance for the third quarter ending March 31, 2013 (April 1, 2012 to December 31, 2012)

(1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Quarter net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/13 3Q	37,268	8.2	4,479	24.8	4,966	24.6	3,259	24.0
FY3/12 3Q	34,439	0.7	3,590	-12.6	3,984	-13.9	2,627	-8.6

Note: Comprehensive income FY3/13 3Q 3,344 million yen (78.1%), FY 3/12 3Q 1,877 million yen (-17.9%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/13 3Q	262.06	-
FY3/12 3Q	209.25	-

(2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio
	Millions of yen	Millions of yen	%
FY3/13 3Q	61,197	52,000	84.2
FY3/12	58,151	49,079	83.7

(Reference) Equity capital: FY3/13 3Q 51,529 million yen, FY 3/12 48,676 million yen

2. Cash dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/12	-	15.00	-	17.50	32.50
FY3/13	-	17.50	-	-	-
FY3/13 (Forecast)	-	-	-	17.50	35.00

Note: Changes in the latest forecasts released: No

3. Forecast consolidated performance for the year ending March 31, 2013 (April 1, 2012 to March 31, 2013)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	49,000	5.4	5,300	12.7	5,700	10.0	3,600	5.7	289.42

Note: Changes in the latest forecasts released: No

3. [Quarterly consolidated financial statement]

(1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2012)	Current second quarter (December 31, 2012)
Assets		
Current assets		
Cash and cash equivalents	11,913	13,060
Notes and accounts receivable-trade	11,879	11,761
Marketable securities	187	187
Goods and Finished products	2,710	3,090
Material in progress	1,277	1,305
Raw materials and inventory goods	1,087	1,199
Other	1,736	1,839
Allowance for bad loans	-32	-40
Total current assets	30,760	32,402
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	4,042	4,078
Machinery equipment and vehicles (net)	4,369	5,083
Tools, furniture and fixture (net)	1,325	1,371
Land	4,699	4,703
Lease asset (net)	26	44
Construction in progress	985	1,067
Total tangible fixed assets	15,448	16,348
Intangible fixed assets		
Goodwill	-	0
Other	397	506
Total intangible fixed assets	397	506
Investments and other assets		
Investment account securities	10,480	10,844
Other	1,065	1,096
Allowance for bad loans	-0	-0
Total investments and other assets	11,545	11,940
Total fixed assets	27,391	28,795
Total assets	58,151	61,197

	Previous consolidated FY (March 31, 2012)	Current third quarter (December 31, 2012)
Liabilities		
Current liabilities		
Accounts payable-trade	2,567	2,420
Short-term borrowings	353	530
Accrued income taxes	731	739
Allowance reserve	718	362
Other	2,576	2,885
Total current liabilities	6,947	6,938
Long-term liabilities		
Allowance reserve	71	95
Asset removal liabilities	18	18
Negative goodwill	0	-
Other	2,034	2,144
Total long-term liabilities	2,124	2,258
Total liabilities	9,072	9,197
Total equity		
Equity		
Common stock	2,960	2,960
Capital surplus	2,696	2,696
Retained earnings	46,004	48,828
Treasury stock	-710	-710
Total shareholders' equity	50,951	53,775
Accumulated other comprehensive income		
Unrealized gain on available-for-sale securities	608	573
Foreign currency translation adjustments	-2,883	-2,820
Total accumulated other comprehensive income	-2,274	-2,246
Minority interests in consolidated subsidiaries	402	471
Total equity	49,079	52,000
Total liabilities and equity	58,151	61,197

(2) Consolidated Statements of (Comprehensive) Income

(Consolidated Statements of Income)

[FY2013 third quarter]

(Millions of Yen)

	Previous third quarter (April 1, 2011 to December 31, 2011)	Current third quarter (April 1, 2012 to December 31, 2012)
Net sales	34,439	37,268
Cost of sales	25,841	27,386
Gross profit	8,598	9,882
Selling, general and administrative expenses	5,008	5,402
Operating income	3,590	4,479
Non-operating income		
Interest income	16	18
Dividend income	21	25
Equity method investment gain	316	445
Other	113	96
Total non-operating income	467	585
Non-operating expenses		
Interest expense	10	18
Loss on valuation of derivative	-	33
Loss on disposal of property and equipment	8	10
Foreign exchange loss	29	22
Other	24	14
Total non-operating expenses	73	99
Ordinary income	3,984	4,966
Special losses		
Provision of reserve for disaster loss	11	-
Disaster loss	0	-
Total special losses	11	-
Quarterly net income before taxes and other adjustments	3,973	4,966
Corporate taxes	1,312	1,661
Quarterly net income before minority interests	2,660	3,304
Minority interests in income	32	45
Quarterly net income	2,627	3,259