# Brief Financial Report for the Second Quarter Ending March 2013 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL http://www.piolax.co.jp) Representative: President Yukihiko Shimazu

Contact person in charge: Accounting Group Leader Management & Planning Dept. Shinichi Gohara (Phone 045-731-1211)

Estimated submission date of quarterly report: November 9, 2012

Date scheduled to start dividend payment: December 3, 2012

Preparation of supplementary materials for quarterly financial results: No

Information meeting for quarterly financial results to be held: Yes (for corporate investors and investment analysts)

(Amounts are rounded to the nearest million yen.)

### 1. Consolidated performance for the second quarter ending March 31, 2013 (April 1, 2012 to September 30, 2012)

### (1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Quarter net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/13 2Q	25,243	15.8	3,151	72.4	3,501	68.1	2,279	64.7
FY3/12 2Q	21,789	-3.4	1,828	-32.2	2,083	-31.9	1,383	-28.4

Note: Comprehensive income FY3/13 2Q 2,126 million yen (66.4%), FY 3/12 2Q 1,277 million yen (-12.2%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/13 2Q	183.23	-
FY3/12 2Q	109.88	-

## (2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio	
	Millions of yen	Millions of yen	%	
FY3/13 2Q	60,567	51,000	83.4	
FY3/12	58,151	49,079	83.7	

(Reference) Equity capital: FY3/13 2Q 50,542 million yen, FY 3/12 48,676 million yen

## 2. Cash dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/12	-	15.00	-	17.50	32.50
FY3/13	-	17.50			
FY3/13 (Forecast)			-	17.50	35.00

Note: Changes in the latest forecasts released: No

## 3. Forecast consolidated performance for the year ending March 31, 2013 (April 1, 2012 to March 31, 2013)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating in	come	Ordinary inc	ome	Net incom	е	Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	49,000	5.4	5,300	12.7	5,700	10.0	3,600	5.7	289.42

Note: Changes in the latest forecasts released: No

## 3. [Quarterly consolidated financial statement]

# (1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2012)	Current second quarter (September 30, 2012)	
Assets			
Current assets			
Cash and cash equivalents	11,913	13,183	
Notes and accounts receivable-trade	11,879	12,194	
Marketable securities	187	187	
Goods and Finished products	2,710	2,807	
Material in progress	1,277	1,266	
Raw materials and inventory goods	1,087	1,092	
Other	1,736	1,784	
Allowance for bad loans	-32	-46	
Total current assets	30,760	32,470	
Fixed assets			
Tangible fixed assets			
Buildings and structures (net)	4,042	4,134	
Machinery equipment and vehicles (net)	4,369	4,668	
Tools, furniture and fixture (net)	1,325	1,391	
Land	4,699	4,701	
Lease asset (net)	26	47	
Construction in progress	985	1,181	
Total tangible fixed assets	15,448	16,125	
Intangible fixed assets	397	528	
Investments and other assets			
Investment account securities	10,480	10,362	
Other	1,065	1,080	
Allowance for bad loans	-0	-0	
Total investments and other assets	11,545	11,442	
Total fixed assets	27,391	28,096	
Total assets	58,151	60,567	

	Previous consolidated FY (March 31, 2012)	Current second quarter (September 30, 2012)	
Liabilities			
Current liabilities			
Accounts payable-trade	2,567	2,439	
Short-term borrowings	353	473	
Accrued income taxes	731	1,053	
Allowance for bonus	710	713	
Allowance reserve	7	-	
Other	2,576	2,700	
Total current liabilities	6,947	7,379	
Long-term liabilities			
Allowance reserve	71	86	
Asset removal liabilities	18	18	
Negative goodwill	0	0	
Other	2,034	2,080	
Total long-term liabilities	2,124	2,186	
Total liabilities	9,072	9,566	
Total equity			
Equity			
Common stock	2,960	2,960	
Capital surplus	2,696	2,696	
Retained earnings	46,004	48,065	
Treasury stock	-710	-710	
Total shareholders' equity	50,951	53,013	
Accumulated other comprehensive income			
Unrealized gain on available-for-sale securities	608	308	
Foreign currency translation adjustments	-2,883	-2,779	
Total accumulated other comprehensive income	-2,274	-2,470	
Minority interests in consolidated subsidiaries	402	458	
Total equity	49,079	51,000	
Total liabilities and equity	58,151	60,567	

## (2) Consolidated Statements of (Comprehensive) Income

(Consolidated Statements of Income)

[FY2013 second quarter]

(Millions of Yen)

	Previous second quarter (April 1, 2011 to September 30, 2011)	Current first quarter (April 1, 2012 to September 30, 2012)
Net sales	21,789	25,243
Cost of sales	16,655	18,483
Gross profit	5,134	6,759
Selling, general and administrative expenses	3,305	3,607
Operating income	1,828	3,151
Non-operating income		
Interest income	11	13
Dividend income	11	13
Equity method investment gain	175	294
Other	90	83
Total non-operating income	288	404
Non-operating expenses		
Interest expense	6	11
Loss on disposal of property and equipment	3	8
Foreign exchange loss	8	22
Other	14	11_
Total non-operating expenses	33	54
Ordinary income	2,083	3,501
Special losses		
Provision of reserve for disaster loss	11	-
Disaster loss	0	-
Total special losses	11	-
Quarterly net income before taxes and other adjustments	2,071	3,501
Corporate taxes	663	1,187
Quarterly net income before minority interests	1,407	2,314
Minority interests in income	23	35
Quarterly net income	1,383	2,279