

Brief Financial Report for the Third Quarter Ending March 2024 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL <https://www.piolax.co.jp>)

Representative: President Yukihiko Shimazu

Contact person in charge: General Manager, Management & Planning Department Toru Nagashima (Tel. 045-577-3880)

Estimated submission date of quarterly report: February 8, 2024

Date scheduled to start dividend payment: -

Preparation of supplementary materials for quarterly financial results: No

Information meeting for quarterly financial results to be held: No

(Amounts are rounded to the nearest million yen.)

1. Consolidated performance for the third quarter ending March 31, 2024 (April 1, 2023 to December 31, 2023)

(1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/24 3Q	48,172	10.4	3,674	14.8	4,856	23.3	3,903	36.1
FY3/23 3Q	43,633	5.0	3,201	-21.9	3,938	-18.4	2,868	-21.0

Note: Comprehensive income FY3/24 3Q 8,581 million yen (-9.3%), FY 3/23 3Q 9,460 million yen (70.0%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/24 3Q	114.67	-
FY3/23 3Q	84.27	-

(2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio
	Millions of yen	Millions of yen	%
FY3/24 3Q	122,409	108,525	87.3
FY3/23	115,458	104,250	88.9

(Reference) Equity capital: FY3/24 3Q 106,813 million yen, FY 3/23 102,670 million yen

2. Cash dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/23	-	43.00	-	57.00	100.00
FY3/24	-	69.00	-	-	-
FY3/24 (Forecast)	-	-	-	59.00	128.00

Note: 1. Changes in the latest forecasts released: Yes

2. The end of second quarter dividend for the fiscal year ending March 31, 2024 includes a 90th anniversary commemorative dividend of 10.00 yen.

3. Forecast consolidated performance for the year ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(Percentage changes from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	64,100	9.7	4,500	13.9	5,700	17.1	4,000	18.5	117.50

Note: Changes in the latest forecasts released: Yes

2. [Quarterly consolidated financial statement]

(1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2023)	Current Third quarter (December 31, 2023)
Assets		
Current assets		
Cash and cash equivalents	36,973	36,538
Notes and accounts receivable-trade	13,549	14,501
Electronically recorded monetary claims-operating	1,640	2,350
Marketable securities	1,864	1,686
Goods and Finished products	5,554	5,742
Material in progress	2,186	2,209
Raw materials and inventory goods	3,047	3,127
Income taxes receivable	322	224
Other	1,806	2,703
Allowance for bad loans	-38	-36
Total current assets	66,906	69,047
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	7,816	7,844
Machinery equipment and vehicles (net)	6,796	7,192
Tools, furniture and fixture (net)	2,431	2,599
Land	5,830	5,890
Lease asset (net)	415	427
Construction in progress	2,224	5,773
Total tangible fixed assets	25,514	29,728
Intangible fixed assets		
Other	1,607	1,557
Total intangible fixed assets	1,607	1,557
Investments and other assets		
Investment account securities	20,064	20,774
Other	1,374	1,302
Allowance for bad loans	-8	-0
Total investments and other assets	21,429	22,076
Total fixed assets	48,551	53,362
Total assets	115,458	122,409

	Previous consolidated FY (March 31, 2023)	Current third quarter (December 31, 2023)
Liabilities		
Current liabilities		
Accounts payable-trade	2,756	3,631
Accrued income taxes	282	338
Allowance reserve	936	455
Asset removal liabilities	18	12
Other	4,287	6,254
Total current liabilities	8,281	10,692
Long-term liabilities		
Allowance reserve	113	150
Net defined benefit liability	269	336
Asset removal liabilities	100	100
Other	2,443	2,603
Total long-term liabilities	2,927	3,192
Total liabilities	11,208	13,884
Total equity		
Equity		
Common stock	2,960	2,960
Capital surplus	2,572	2,634
Retained earnings	94,362	93,959
Treasury stock	-4,670	-4,732
Total shareholders' equity	95,225	94,822
Accumulated other comprehensive income		
Unrealized gain on available-for-sale securities	1,009	1,279
Deferred gains or losses on hedges	-0	-0
Foreign currency translation adjustments	6,375	10,639
Remeasurements of defined benefit plans	59	72
Total accumulated other comprehensive income	7,445	11,991
Non-controlling interests	1,579	1,711
Total equity	104,250	108,525
Total liabilities and equity	115,458	122,409

(2) Consolidated Statements of Income
 [FY2024 Third quarter]

(Millions of Yen)

	Previous Third quarter (April 1, 2022 to December 31, 2022)	Current Third quarter (April 1, 2023 to December 31, 2023)
Net sales	43,633	48,172
Cost of sales	32,426	36,042
Gross profit	11,206	12,130
Selling, general and administrative expenses	8,005	8,455
Operating income	3,201	3,674
Non-operating income		
Interest income	154	399
Dividend income	59	82
Equity method investment gain	489	688
Other	361	440
Total non-operating income	1,064	1,610
Non-operating expenses		
Interest expense	7	8
Foreign exchange loss	266	256
Loss on disposal of property and equipment	3	18
Cost of lease revenue	3	6
Building demolition expense	-	115
Other	46	24
Total non-operating expenses	327	429
Ordinary income	3,938	4,856
Extraordinary loss		
Impairment loss	34	23
Total extraordinary loss	34	23
Quarterly net income before taxes and other adjustments	3,903	4,832
Corporate taxes	986	885
Net income before non-controlling interests	2,917	3,946
Net income attributable to non-controlling interests	48	43
Net income attributable to owners of PIOLAX Inc.	2,868	3,903