

Brief Financial Report for the Third Quarter Ending March 2023 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL <https://www.piolax.co.jp>)

Representative: President Yukihiro Shimazu

Contact person in charge: General Manager, Management & Planning Department Toru Nagashima (Tel. 045-577-3880)

Estimated submission date of quarterly report: February 10, 2023

Date scheduled to start dividend payment: -

Preparation of supplementary materials for quarterly financial results: No

Information meeting for quarterly financial results to be held: No

(Amounts are rounded to the nearest million yen.)

1. Consolidated performance for the third quarter ending March 31, 2023 (April 1, 2022 to December 31, 2022)

(1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/23 3Q	43,633	5.0	3,201	-21.9	3,938	-18.4	2,868	-21.0
FY3/22 3Q	41,544	18.6	4,097	132.3	4,827	49.1	3,633	56.0

Note: Comprehensive income FY3/23 3Q 9,460 million yen (70.0%), FY 3/22 3Q 5,565 million yen (567.1%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/23 3Q	84.27	-
FY3/22 3Q	104.23	-

(2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio
	Millions of yen	Millions of yen	%
FY3/23 3Q	117,729	105,566	88.3
FY3/22	109,674	98,332	88.4

(Reference) Equity capital: FY3/23 3Q 103,986 million yen, FY 3/22 96,892 million yen

2. Cash dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/22	-	22.50	-	22.50	45.00
FY3/23	-	43.00	-	-	-
FY3/23 (Forecast)	-	-	-	54.00	97.00

Note: Changes in the latest forecasts released: No

3. Forecast consolidated performance for the year ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(Percentage changes from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	60,500	9.7	4,300	-17.6	5,300	-8.3	3,300	-21.9	96.94

Note: Changes in the latest forecasts released: No

2. [Quarterly consolidated financial statement]

(1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2022)	Current Third quarter (December 31, 2022)
Assets		
Current assets		
Cash and cash equivalents	35,505	36,593
Notes and accounts receivable-trade	12,187	14,146
Electronically recorded monetary claims-operating	1,566	1,946
Marketable securities	2,535	2,299
Goods and Finished products	5,321	5,395
Material in progress	2,082	2,271
Raw materials and inventory goods	2,859	3,294
Income taxes receivable	88	424
Other	2,022	2,547
Allowance for bad loans	-34	-33
Total current assets	64,135	68,886
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	7,710	8,122
Machinery equipment and vehicles (net)	6,599	7,104
Tools, furniture and fixture (net)	2,132	2,401
Land	5,603	5,646
Lease asset (net)	419	308
Construction in progress	1,271	2,605
Total tangible fixed assets	23,736	26,189
Intangible fixed assets		
Other	1,705	1,709
Total intangible fixed assets	1,705	1,709
Investments and other assets		
Investment account securities	18,723	19,581
Other	1,372	1,371
Allowance for bad loans	-0	-9
Total investments and other assets	20,096	20,944
Total fixed assets	45,538	48,842
Total assets	109,674	117,729

(Millions of Yen)

	Previous consolidated FY (March 31, 2022)	Current third quarter (December 31, 2022)
Liabilities		
Current liabilities		
Accounts payable-trade	2,680	3,271
Accrued income taxes	359	276
Allowance reserve	917	449
Asset removal liabilities	-	18
Other	4,863	5,252
Total current liabilities	8,821	9,268
Long-term liabilities		
Allowance reserve	93	106
Net defined benefit liability	217	295
Asset removal liabilities	81	81
Other	2,126	2,411
Total long-term liabilities	2,519	2,894
Total liabilities	11,341	12,163
Total equity		
Equity		
Common stock	2,960	2,960
Capital surplus	2,572	2,572
Retained earnings	93,221	93,855
Treasury stock	-4,677	-4,670
Total shareholders' equity	94,077	94,718
Accumulated other comprehensive income		
Unrealized gain on available-for-sale securities	878	784
Deferred gains or losses on hedges	-0	-0
Foreign currency translation adjustments	2,097	8,616
Remeasurements of defined benefit plans	-160	-133
Total accumulated other comprehensive income	2,814	9,267
Non-controlling interests	1,440	1,579
Total equity	98,332	105,566
Total liabilities and equity	109,674	117,729

(2) Consolidated Statements of Income
[FY2023 Third quarter]

(Millions of Yen)

	Previous Third quarter (April 1, 2021 to December 31, 2021)	Current Third quarter (April 1, 2022 to December 31, 2022)
Net sales,	41,544	43,633
Cost of sales	30,110	32,426
Gross profit	11,434	11,206
Selling, general and administrative expenses	7,336	8,005
Operating income	4,097	3,201
Non-operating income		
Interest income	87	154
Dividend income	33	59
Equity method investment gain	571	489
Other	115	361
Total non-operating income	807	1,064
Non-operating expenses		
Interest expense	6	7
Foreign exchange loss	40	266
Loss on disposal of property and equipment	19	3
Cost of lease revenue	3	3
Other	6	46
Total non-operating expenses	77	327
Ordinary income	4,827	3,938
Extraordinary loss		
Impairment loss	182	34
Total extraordinary loss	182	34
Quarterly net income before taxes and other adjustments	4,645	3,903
Corporate taxes	955	986
Net income before non-controlling interests	3,689	2,917
Net income attributable to non-controlling interests	56	48
Net income attributable to owners of PIOLAX Inc.	3,633	2,868